



News From

Maggie Brooks

Monroe County Executive

For Immediate Release

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BROOKS ANNOUNCES PROJECTS APPROVED BY COMIDA

Monroe County Executive Maggie Brooks announced that the County of Monroe Industrial Development Agency (COMIDA) today approved incentives for nine local economic development projects.

*"Our top priority is creating jobs," said **Brooks**. "The assistance provided through COMIDA has been instrumental in helping local companies, from manufacturing to biotechnology, improve and expand their operations and create new job opportunities for the residents of Monroe County."*

The following projects were approved by COMIDA:

DelMar Brighton, Inc. (Lease/leaseback – sales tax only)
909 Linden Avenue
Rochester, NY 14625

Project Address: 33 Corporate Woods
Rochester, NY

The applicant is proposing to renovate the 149-room Courtyard by Marriott located at 33 Corporate Woods. The project includes complete renovation of all public spaces including the lobby and meeting rooms, new soft goods and furniture in the guestrooms, and new carpeting and wall vinyl in the corridors. The total project cost is \$1.3 million. The hotel employs 43 full-time. The company is seeking exemption from sales tax only. The project qualifies as a tourist destination.

Schoen Place LLC (Lease/leaseback)
4 Schoen Place
Pittsford, NY 14534

Project Address: Biophan Technologies, Inc.
15 Schoen Place
Pittsford, NY

The applicant has purchased property located at 15 Schoen Place. The long vacant building built in 1880 formerly housed a flour and grain mill. The 14,000 square foot three-story building located on 1.3 acres is being completely renovated at a cost of \$1.5 million.

Renovations include a new roof, siding, windows and interior work. Biophan will be leasing two and half floors of the facility and will be locating 19 workers to the facility and creating six new jobs over five years. Biophan develops and markets cutting-edge technologies for the medical device industry. The applicant seeks approval of JobsPlus based on the rehabilitation of a long vacant commercial building.

Biophan Technologies, Inc. (EquiPlus)
15 Schoen Place
Pittsford, NY 14534

Biophan develops and markets cutting-edge technologies for the medical device industry. The biomedical devices are capable of safely working with magnetic resonance imaging (MRI). Biophan will be locating 19 workers to a long vacant building at 15 Schoen Place in Pittsford (Schoen Place, LLC) leasing two and half floors of the facility. The company is currently located at the Lennox Tech Incubator in Henrietta. Biophan will be creating six new jobs over five years. The company seeks approval of EquiPlus for \$166,000 on the computers, phone system, copier and furniture and has been approved for a GreatRebate on the purchases through the Monroe County Industrial Development Corporation.

InSciTek Microsystems, Inc. (EquiPlus)
300 Main Street
East Rochester, NY 14445

InSciTek Microsystems, Inc. develops complex business communication systems and provides high-end product development technology consulting. InSciTek is relocating into 22,500 square feet at Techniplex and will be equipping new lab space. The combined cost of the new equipment is \$212,500. InSciTek employs 43 and will be creating four new full-time positions. InSciTek has been approved for a GreatRebate through Monroe County Industrial Development Corporation and is seeking approval of EquiPlus.

Terry Tree Service, LLC (EquiPlus)
225 Ballantyne Road
Rochester, NY 14623

Terry Tree Services, LLC (TTS) specializes in storm disaster reclamation, commercial land clearing services and wood resource recovery. TTS has supported federal, state and local governments in disaster relief efforts related to hurricanes, tornados and floods. TTS is purchasing two 2007 International dump trucks and will be equipping them both with knuckle boom loaders. The combined cost of the trucks is \$362,872. TTS employs 41 full-time and will be creating four new full-time positions. TTS has been approved for a GreatRate through Monroe County Industrial Development Corporation and is seeking approval of EquiPlus.

The Conking and Calabrese Company, Inc. (EquiPlus)
111 Parce Avenue, Suite 2
Fairport, NY 14450

The Conking and Calabrese Company, Inc. (C&C) is a building supply and materials distributor located in the Village of Fairport. C&C will be purchasing a 2001 Sterling LT9513 boom truck. The cost of the truck is \$100,600. C&C employs 18 full-time and will be creating two new full-time positions. C&C has been approved for a GreatRate through the Monroe County Industrial Development Corporation and is seeking approval of EquiPlus.

AJL Manufacturing, Inc. (EquiPlus)
100 Holleder Parkway
Rochester, NY 14615

AJL Manufacturing, Inc. (AJL) is a precision sheet metal manufacturer that provides fabrication, stamping, robotic welding, machining, turning and cleanroom assembly. AJL will be purchasing an Enterprise Resource Planning (ERP) system, including software and hardware. The combined cost of the equipment is \$250,000. AJL employs 174 full-time and will be creating four new full-time positions. AJL has been approved for a GreatRate through Monroe County Industrial Development Corporation and is seeking approval of EquiPlus.

Elmer W. Davis, Inc. (EquiPlus)
1217 Clifford Avenue
Rochester, NY 14621

Elmer W. Davis Inc. is a commercial roofing contractor located in the City of Rochester. Elmer Davis will be purchasing a Terex mobile crane, three new service trucks and other related equipment. The combined cost of the equipment is \$658,000. Elmer Davis employs 50 full-time and will be creating four new full-time positions. Elmer Davis has been approved for a GreatRate through Monroe County Industrial Development Corporation and is seeking approval of EquiPlus.

Lunch Byte Systems, Inc. (EquiPlus)
550 Latona Road, Building F
Rochester, NY 14612

Lunch Byte Systems, Inc. (LBS) is a food service nutrition and management software developer. LBS's nutrition analysis software is used in over 7,500 school districts across the country. LBS is expanding their lab and testing space and will be purchasing new Dell PC systems, including software and hardware. The combined cost of the equipment is \$83,572. LBS employs 45 and will be creating two new full-time positions. LBS has been approved for a GreatRate through Monroe County Industrial Development Corporation and is seeking approval of EquiPlus.

The EquiPlus program combines the investment incentives of the GreatRate and GreatRebate programs with the sales tax exemptions offered through COMIDA. Companies that receive GreatRate or GreatRebate benefits through MCIDC for the purchase of equipment can receive an additional sales tax exemption on the purchase of that equipment through COMIDA.

JobsPlus is a tax abatement program that, in addition to sales tax exemption and/or mortgage tax exemption, provides 90% abatement on increased assessment associated with the project in the first year, decreasing 10% per year for a ten-year period.

COMIDA is a not-for-profit, public benefit corporation and governmental agency. Its purpose is to actively promote, encourage, attract and develop job opportunities in the community, by encouraging established businesses to expand locally and attracting new industries to the Monroe County area. COMIDA incentives apply toward the purchase of land and construction of new facilities, the expansion of existing buildings, the purchase of new machinery and equipment, as well as the renovation of existing facilities.

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